

2001**Question 1 — Agribusiness (15 marks)**

- (a) Describe techniques a farmer could use to determine the present financial status of a farm. **3**
- (b) A farmer wishes to finance the following ventures: **4**
- Purchase of a new tractor;
 - Purchase of fertiliser for a plant enterprise.
- For each venture, identify ONE suitable financing option and explain its suitability.
- (c) Name ONE study of the impact of a large rural business organisation on the agricultural industries in which it is involved. Analyse the appropriateness of the research methodology used in this study, and the way in which data have been collected, presented and interpreted. **8**

2002**Question 1 — Agribusiness (15 marks)****Marks**

- (a) Name ONE study of the impact of a large rural business organisation on the agricultural industries in which it is involved. Outline the study's methodology and the way in which its findings were presented. **3**
- (b) Explain the role of TWO advisory services available to farmers when they are considering a change in their farm management or farming system. **4**
- (c) Select an agricultural product for which there are overseas markets. Evaluate TWO impacts of international markets on farm businesses in that industry. **8**

2003

	Marks
Question 1 — Agribusiness (15 marks)	
(a) Describe how a financial technique may be used when considering changing or expanding a present enterprise.	3
(b) Explain how a farmer would <u>endeavour</u> to obtain finance for an enterprise change.	4
(c) Describe and evaluate a research study carried out to investigate the impact of a large rural business organisation on the agricultural industries in which it is involved. In your answer, focus on: <ul style="list-style-type: none">• research design;• data analysis and presentation;• conclusion and recommendation.	8

2004

	Marks
Question 1 — Agribusiness (15 marks)	
(a) Describe THREE different options that farmers have when selling a particular agricultural product.	3
(b) Explain TWO ways a farmer may use farm advisory services to assist farm decision making.	4
(c) For a specific agricultural product, evaluate the impacts of large <u>organisations</u> or companies on the production AND marketing of this product.	8

2005

	Marks
Question 1 — Agribusiness (15 marks)	
(a) Describe the research method that was used in a study relating to the impact of a rural business on an agricultural industry.	3
(b) Explain TWO methods that could be used to develop new international markets for a product you have studied.	4
(c) Discuss different sources of finance farmers can access for their farm business.	8

2006

	Marks
Question 1 — Agribusiness (15 marks)	
(a) Outline the impact ONE international market may have on farm business.	3
(b) Describe the findings of a study relating to the impact of a rural business on an agricultural industry.	4
(c) Evaluate the role farm advisory services play in a farmer's decision-making process.	8

2007

Question 1 — Agribusiness (15 marks)	
(a) Outline the choices available for a farm business to obtain finance for its operations.	3
(b) Explain how information or data was collected in a study that determined the impact of a large rural business on the agricultural industries in which it is involved.	4
(c) Discuss various marketing options available for a particular agricultural product.	8

2008

	Marks
Question 1 — Agribusiness (15 marks)	
(a) Describe the ways in which the information was presented for a study undertaken to determine the impact of a large rural business organisation on agricultural industries.	3
(b) Explain strategies that have improved the marketing opportunities for an agricultural product.	4
(c) Evaluate the various sources of finance available to assist farm business operations.	8

2009**Question 1 — Agribusiness (15 marks)**

(a) Describe the research method that was used in a study to determine the impact of a large rural business organisation on agricultural industries.	3
(b) Compare TWO farm advisory services that farmers may use to help manage their farms.	4
(c) Evaluate the impact of international markets on farm businesses.	8

2010**Question 1 — Agribusiness (15 marks)**

(a) Describe a technique that can be used to analyse the financial situation of a farm.	3
(b) Assess a marketing option or selling system that is available for a particular agricultural product.	4
(c) Discuss the impacts of a large agricultural corporation or company on the biological and physical components of the industry.	8